

Executive Support Program

IntelliVen executives create value for owners, investors, and boards. We do this best when engaged to serve as an integral part of the top team as we have done successfully repeatedly over the several decades.

To start we hold a first meeting, for which there is no charge, to get acquainted and to assess the situation.

Typically, we then spend a couple of hours a month, gradually building to several hours, and eventually days, per month and then per week as it becomes clear how we can best provide value.

After the first meeting, charges are per-hour, per-day, or per some other agreed upon work period consistent with the shown in the following table:

Work Period	PeterD	Principals
Hour	\$750	\$375
Day	\$5,000	\$2,500

Amounts shown are for 2017 and may increase in future years.

Professional fees are paid via direct deposit, check, or PayPal through the client's normal payroll run. Expenses are billed and paid at cost with no mark-up.

We also receive variable compensation based on performance in the form of options, equity, commissions, and/or bonuses, and are willing to tradeoff fees for variable compensation as long as the annual high-probability wealth creation potential is high.

Upon completion of an engagement, the client pays commissions and bonuses due, and IntelliVen exercises vested options and sells its stock back to the client at book value or at a valuation based on the prevailing industry EBITDA multiple, whichever is higher.

If there is a change of ownership control during an engagement, all commissions and bonus programs are closed out and paid in full, and any options vest immediately.



Upon request, IntelliVen will also consider assignments to produce a specific deliverable (e.g., a financial plan, performance assessments, offsite session, workshops) for which we charge an agreed upon fixed fee based on the level of effort required to produce the deliverable.

